

GROUP LIFE INSURANCE

Employer sponsored life insurance plans add a benefit that helps protect the financial security of employees and their families. Advantages of group employer sponsored life insurance:

• Less stringent underwriting standards

People who might have difficulty obtaining coverage at standard rates can be insured through group policies.

Lower rates as a group

Coverage is purchased as a whole entity under a master policy. In turn this results in attractive rates lower than individual policies.

Protection against pre-existing conditions

Coverage cannot be canceled because of deteriorating health conditions. Currently covered individuals cannot be denied coverage with renewal of master policy.

• Face amount of coverage

Amount of coverage can be structured in various ways - i.e., flat amount, based upon annual salary, based upon job classification.

Can offer additional coverage on a voluntary basis

Employees can be offered an option to purchase additional coverage, at their expense, at rates lower than standard individual policies. Same protections against pre-existing conditions regarding group apply to voluntary coverage.